Agenda

KangaNews-Westpac

Corporate Debt Summit 2017

13 September Hilton Sydney



WEDNESDAY 13 SEPTEMBER

8.15am REGISTRATION OPENS

9.10am WELCOME

Lyn CobleyChief Executive

Westpac Institutional Bank

ECONOMIC AND BUSINESS OUTLOOK

9.25am KEYNOTE ADDRESS

Economic update

Bill Evans

Chief Economist, Managing Director and Global Head of Economics and Research

Westpac Banking Corporation

10.00am PANEL DISCUSSION

Chief executives' roundtable: The business environment

- Finding and unlocking growth.
- Productivity and disruption.
- Focus on key economic sectors.

Participants

Rob Gordon

Chief Executive Officer

SunRice

Mike Tyquan

Chief Executive Officer

Adshel

Andy Vesey

Managing Director and Chief Executive Officer

AGL Energy

Moderator

Bill Evans

Chief Economist, Managing Director and Global Head of Economics and Research

Westpac Banking Corporation

10.40am MORNING BREAK

11.10am PRESENTATION

Australian corporate results roundup: credit impact and outlook

- Continued debt discipline or focus on growth and returns.
- Vulnerable companies and those with growing momentum.
- Cracks emerging for some sectors; others on the upswing.

Matthew Moore

Vice President, Senior Credit Officer

Moody's Investors Service

11.25am PANEL DISCUSSION

High-level investment outlook

- · Where are we in the rates and credit cycle?
- Health check: Australia's credit market.
- Longer-term investment risks and opportunities.

Participants

Anne Anderson

Head of Fixed Income, Asia Pacific

UBS Asset Management

Victoria Gibson

Global Head of Credit and

Co-Head of Fixed Income, Group Investments

QBE Insurance Group

Alison Murray

Chief Investment Officer

AIA Australia

Moderator

Michael Lucas

Head of Institutional Credit Sales, Australia

Westpac Institutional Bank

12.00pm PANEL DISCUSSION

Housing market hypotheticals and the price for risk

- Household debt, high prices and demand for RMBS – must there be an odd one out?
- Soft landings and tail risk scenario analysis.
- Putting numbers on the base case.

Participants

Tim Jarvis

Senior Credit Analyst

AMP Capital

Ben McCarthy

Managing Director, Structured Finance Fitch Ratings

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Ethan Swartz

Credit Research Analyst

Vanguard

Moderator

David Goodman

Executive Director, Financial Markets Strategy

Westpac Institutional Bank

12.40pm KEYNOTE Q&A

Responsible investment and financial performance: what is the link?

• The current state of play in responsible investment.

· What will the transition to a net-zero emissions economy mean for issuers and investors?

· How will ESG factors affect risk and returns?

Interviewee

Simon O'Connor

Chief Executive Officer

Responsible Investment Association of Australasia

Interviewer

Michael Chen

Head of Sustainability

Westpac Institutional Bank

1.00pm LUNCH BREAK

During the lunch break, Westpac Institutional Bank and S&P Global Ratings are pleased to offer all delegates the opportunity to attend and participate in an off-the-record workshop session on responsible investment in Australia.

Workshop Q&A participants

Michael Chen

Head of Sustainability

Westpac Institutional Bank

James Hoskins

Director, Corporate Ratings

S&P Global Ratings

Richard Lovell

Executive Director, Investments

Clean Energy Finance Corporation

Simon O'Connor

Chief Executive Officer

Responsible Investment Association Australasia

Catalina Secreteanu

Associate Director, Investor Relations

Sustainalytics

Marayka Ward

Senior Credit Manager, Global Liquid Strategies

Workshop facilitator

Laurence Davison

Managing Editor

KangaNews

INNOVATION AND MARKET DEVELOPMENT

2.00pm KEYNOTE ADDRESS

Hidden value on corporate balance sheets: data, intellectual property and the real worth of

intangibles

Paul Adams

Chief Executive Officer

Everedge

2.30pm PANEL DISCUSSION

Technology, disruption and the shape of corporate

· Sectors to watch for the signs of change taking effect.

· Fear factors and mythbusting.

· The environmental transition.

Participants

Anthony Flintoff

Managing Director, Corporate Ratings

S&P Global Ratings

Peter Gray

Chief Operating Officer

zipMoney

Steve Millward

Chief Analytics Officer

Data Republic

Rocky Scopelliti

Global Industry Executive, Financial Services

Telstra Corporation

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Moderator

Laurence Davison Managing Editor KangaNews

3.05pm AFTERNOON BREAK

3.35pm PANEL DISCUSSION

New assets, new formats, new mandates – how the buy side is developing diversity in the Australian dollar market

- · Mandate change: how much, and why?
- · Asset classes and issuers in the sweet spot.
- Liquidity, diversity and alpha in the Australian credit market.

Participants

Ken Astridge

Partner

King & Wood Mallesons

Scott Barker

Regional Head of Asia Pacific

IFM Investors

Ed Collis

Treasurer

Seek

Adrian David

Head of Credit Research

Macquarie Investment Management

Anne Moal

Senior High Yield Analyst

Perpetual Investments

Stuart Owen

Chief Financial Officer

National Storage

Moderators

Peter Block

Head of Corporate and Nonfrequent Borrower Origination, Debt Capital Markets

Westpac Institutional Bank

Michael Lucas

Head of Institutional Credit Sales, Australia

Westpac Institutional Bank

4.20pm Q&A

USPP market insights

- Issuance and pricing dynamics in 2017.
- How the rising rates environment is shaping the market.
- Availibility of bespoke funding: sustainable investments and non-USD currencies.

Interviewee

Stephen Monahan

Managing Director and Global Head, US Debt Private Placement Group Bank of America Merrill Lynch

Interviewer

Gary Blix

Head of Corporate Origination **Westpac Institutional Bank**

4.40pm KEYNOTE Q&A

Latest insights from the bank sector

Interviewee

Peter King

Chief Financial Officer

Westpac Banking Corporation

Interviewer

Michael Correa

Managing Director, Corporate and Institutional Origination and Distribution

Westpac Institutional Bank

5.15pm SESSIONS CLOSE













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