

KangaNews DCM Summit 2017

20-21 March The Westin Sydney

>>> REGISTER

DAY ONE MONDAY 20 MARCH

8.15am **REGISTRATION OPENS**

9.00am **WELCOME**

THE INTERNATIONAL AND ECONOMIC ENVIRONMENT

9.10am **KEYNOTE ADDRESS**

China, the US and Australia – a reality check

Richard Broinowski

President, New South Wales

Australian Institute of International Affairs

9.45am **CHIEF ECONOMISTS' VIEW**

- Monetary and fiscal policy: what next?
- Geopolitics and capital markets – base cases and outliers.
- Ratings and Australia's government sector.

Panellists

Stephen Halmarick

Chief Economist

Colonial First State Global Asset Management

Matthew Peter

Chief Economist

QIC

Su-Lin Ong

Chief Economist and Head of Australian Research

RBC Capital Markets

David Plank

Head of Australian Economics

ANZ

Moderator

Craig Michaels

Director, Sovereign and Public Finance Ratings

S&P Global Ratings

10.25am **PRESENTATION**

Sovereign rating risk factors in a changing world

Craig Michaels

Director, Sovereign and Public Finance Ratings

S&P Global Ratings

10.40am **GLOBAL ISSUER Q&A**

European market outlook

- The impact of event risk, past and future.
- How investors are positioning for future shocks.
- Impact on funding strategy and relative value.

Panellists

Stefan Goebel

Managing Director and Treasurer

Rentenbank

Eila Kreivi

Director and Head of Capital Markets

European Investment Bank

Moderator

Sean Taor

Head of European DCM and Syndicate

RBC Capital Markets

11.00am **MORNING BREAK**

FUNDING MARKETS

11.30am **PANEL DISCUSSION**

Views on Australia, and Australian dollars as an investment option

- Global AUD investors – moving down the curve?
- Is a non-AAA Australia a problem for rates and credit borrowers?
- What's new in the global investor base, and what might change.

Panellists

Annette Beacher

Head of Asia-Pacific Research

TD Securities

Filip Kidon

Treasurer, Capital Markets

Qantas Airways

Simon Lewis

Deputy Treasurer

Suncorp Banking and Wealth

Otto Weyhausen-Brinkmann

Vice President and Head of New Issues

KfW Bankengruppe

HEADLINE SPONSORS



RBC Capital Markets



SUPPORTING SPONSORS



KangaNews DCM Summit 2017

20-21 March The Westin Sydney

>>> REGISTER

Matthew Wheadon
Head of Portfolio Strategy and Research
Australian Office of Financial Management

Moderator
Mark Abrahams
Head of Debt Syndicate
National Australia Bank

12.05pm **GLOBAL INVESTOR Q&A**

Interviewee
Björn Griesbach
Portfolio Manager
Swiss National Bank Singapore Branch

Interviewer
Helen Craig
Deputy Editor
KangaNews

12.25pm **PANEL DISCUSSION**

Future funding – a high-grade perspective
• Australian semis – task to rise again as infrastructure and pension needs grow?
• Finding Australian dollars as the aggregate requirement evolves.
• Relative value considerations.

Panellists
John Collins
Chief Executive
Western Australian Treasury Corporation

Andrea Dore
Lead Financial Officer
World Bank

Paul Verschuer
General Manager, Financial Markets
New South Wales Treasury Corporation

Bill Whitford
Managing Director
Treasury Corporation of Victoria

Moderator
Skye Masters
Head of Interest-Rate Strategy
National Australia Bank

1.00pm **LUNCH BREAK**

MARKET DEVELOPMENT

2.00pm **KEYNOTE ADDRESS**

The challenges of real world identity on the blockchain

Chris Betts
Chief Technology Officer
Australian Cloud Identity

2.30pm **PANEL DISCUSSION**

Liquidity: we know the problems – how do we solve them?

- Technology and platforms – what do they add?
- Finding new liquidity pools.
- Is liquidity an existential threat to the Australian market?

Panellists
Bryan Baker
Senior Dealer, Dealing and Exposure Management
AMP Capital

José Fajardo
Director, Funding and Markets
Queensland Treasury Corporation

Rakesh Jampala
Head of Fixed-Income Trading
ANZ

Alex Orgaz-Barnier
Senior Manager, Market Infrastructure
Australian Securities and Investments Commission

Chris Pashley
Managing Director
IHS Markit

Moderator
Laurence Davison
Managing Editor
KangaNews

HEADLINE SPONSORS



RBC Capital Markets



SUPPORTING SPONSORS



KangaNews DCM Summit 2017

20-21 March The Westin Sydney

>>> REGISTER

3.05pm INVESTOR 'ON THE COUCH'

A high-level look at investment sentiment and approach

Interviewee

James Alexander

Co-Head of Global Fixed Income and
Head of Australian Fixed Income

Nikko Asset Management

Interviewer

Helen Craig

Deputy Editor
KangaNews

3.25pm AFTERNOON BREAK

THE FINANCIAL SECTOR

3.55pm GLOBAL ISSUER Q&A

An international view on bank funding and liquidity

- Funding conditions and responses.
- International issuers in global domestic markets.
- Strategy and experiences around capital requirements.

Panellists

Barbara Hooper

Executive Vice President and Treasurer
TD Bank

Peter Levitt

Executive Vice President and Treasurer
Canadian Imperial Bank of Commerce

Moderator

Edward Arden

Managing Director and
Head of Financial Institutions Group
TD Securities

4.30pm INTRODUCTORY PRESENTATION

An overview of Australia's banking sector

Patrick Winsbury

Associate Managing Director, Corporate Finance
and Financial Institutions Group

Moody's Investors Service

4.45pm PANEL DISCUSSION

Big-four bank treasurers

- Funding and liquidity update.
- Regulatory progress and response.
- Household debt and credit quality outlook.

Panellists

Shaun Dooley

Group Treasurer
National Australia Bank

Rick Moscati

Group Treasurer
ANZ Banking Group

Paolo Tonucci

Group Treasurer
Commonwealth Bank of Australia

Curt Zuber

Group Treasurer
Westpac Banking Corporation

Moderators

Laurence Davison

Managing Editor
KangaNews

Gerard Perrignon

Managing Director, Debt Capital Markets
RBC Capital Markets

5.30pm CLOSE DAY ONE

SEE NEXT PAGE FOR DAY TWO AGENDA

At the conclusion of the day one sessions, all delegates are invited to join us at the KangaNews Debt Capital Markets Summit official drinks reception.

The reception, which is sponsored by Moody's Investors Service, is taking place in the Grand Ballroom foyer at the Westin from 5.30pm.

MOODY'S
INVESTORS SERVICE

HEADLINE SPONSORS



RBC Capital Markets



SUPPORTING SPONSORS



>>> REGISTER

DAY TWO TUESDAY 21 MARCH WORKSHOPS

9.00am **REGISTRATION OPENS**

9.30am **WORKSHOP ONE**

Is the Australian market losing ground?

- Monitoring and responding to global price moves.
- Diversity and AUD issuance – are we going backwards and, if so, why?
- What makes a bond 'unbuyable' for domestic fund managers?

Q&A participants

George Bishay

Portfolio Manager

BT Investment Management

Tim van Klaveren

Managing Director and Senior Portfolio Manager

UBS Asset Management

Phil Miall

Head of Credit Research and Strategy

QIC

Phil Strano

Senior Portfolio Manager, Credit

Victorian Funds Management Corporation

10.15am **COFFEE BREAK**

10.30am **WORKSHOP TWO**

Bank capital

- TLAC: issuer and investor takes on Australia's approach.
- Learning from offshore TLAC adoption.
- Total capital – path from here and debt market consequences.

Q&A participants

Edward Arden

Managing Director and

Head of Financial Institutions Group

TD Securities

Nick Chaplin

Head of Hybrids and Structured-Capital
Origination

National Australia Bank

Sharad Jain

Director, Financial Institutions Ratings

S&P Global Ratings

John Needham

Head of Capital and Structured Funding

ANZ Banking Group

Ian Paterson

Partner

King & Wood Mallesons

11.30am **CLOSE DAY TWO**

HEADLINE SPONSORS



RBC Capital Markets



SUPPORTING SPONSORS

